



## The Instaclustr Advantage

We are the open source-as-a-service company, delivering reliability at scale, but first and foremost, we are **Apache Cassandra®** experts and advocates of this amazing technology. We are on a mission to help our customers unleash the power of open source. Our solutions work across all major cloud providers so that you can choose the provider that works for your whole solution.

Our highly-skilled, experienced, and multi-faceted team, located across the globe with offices in Australia, United States, and Europe, ensures your data is taken care of 24x7x365.

### Why Choose Instaclustr?

**OPEN SOURCE  
SOFTWARE**

**\$0**

**Software  
Licence**

**OPERATIONAL  
EXPERIENCE**

**60 million+**

**Node hours under  
management**

**MANAGING &  
SUPPORTING**

**6PB of Data**

**Generated by  
enterprises across  
various industries**

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# The Real Alternative



## Open Source Commitment

Why pay licensing fees when open source has the capability and the community?

### Get power back in your hands

Making the move to open source software empowers you to make technology decisions that are the best for your company.

### No more negotiating licensing fees

Open source software means that there is no technology lock-in with excessive licensing fees. You no longer have to deal with the highly incentivised sales guy trying to renegotiate a licensing agreement. You can enjoy the freedom from vendors lock-in.

### Follow the leader

When you aspire to having every person on the globe with an account on your platform or application, then paying licensing fees for infrastructure software is not an option. It's worth knowing companies such as Google, Facebook, and Apple are all more than comfortable with deploying open source technologies.

### Less risk

Mass adoption of open source has resulted in community growth and contribution. OSS adoption with suitable management and support arrangements is now the norm.



## Operational Expertize

When it comes to open source solutions we are the experts.

### We have seen it all

The good, the bad, and the ugly. Small, medium, large, and extra extra large. Quiet, noisy, and in between.

### Hands on, real world experience

With our managed service we get hands on real world operational experience with every type of use case and deployment type. We have also helped many of our customers scale at a much faster rate and have contributed to their success.

### Efficient and effective deployment

Because we see it all we are in the great position to be able to help you tune your deployment to perfection. Our managed service and enterprise support includes regular reviews of all of our customer's clusters to ensure that they are both effective and capable of scaling in a controlled manner. SLAs for our managed services commit to 100% uptime.

### Our customers benefit from our experience

We get to see all ends of the spectrum and we have transferred that knowledge into our managed solutions, consulting services, and enterprise support.



## Supporting Enterprise

We deliver & support mission critical applications and solutions in a secured environment.

### Enterprise grade

Our solutions and services are proven enterprise-grade. We have many customers that require zero downtime with constant and automated monitoring and alerting.

### 24x7x365 fully managed

You absolutely cannot claim to provide a managed service for Apache Cassandra® if you do not have a 24x7 operation. Our customers deploying this technology need continuous availability—that is why they choose Apache Cassandra and we guarantee 24x7 support. Even if you need to manage your own cluster for various other reasons, then the same dedicated experts that run our managed service can be on-call to support you.

### Independently certified security

We have the highest international standards in security. We are the first hosted Cassandra service provider to meet the SOC 2 standards, ensuring that your data integrity is always protected. We underwent an independent technical audit to assess our policies and procedures in accordance with three trust principles: security, availability, and confidentiality.